In Business Digital Edition Pearson Longman

EDGE: The Agile Operating Model That Will Help You Successfully Execute Your Digital Transformation "[The authors'] passion for technology allows them to recognize that for most enterprises in the 21st century, technology is THE business. This is what really separates the EDGE approach. It is a comprehensive operating model with technology at its core." —From the Foreword by Heidi Musser, Executive Vice President and Principal Consultant, Leading Agile; retired, Vice President and CIO, USAA Maximum innovation happens at the edge of chaos: the messy, risky, and uncertain threshold between randomness and structure. Operating there is uncomfortable but it's where organizations "invent the future." EDGE is a set of fast, iterative, adaptive, lightweight, and value-driven tools to achieve digital transformation, and EDGE: Value-Driven Digital Transformation is your guide to using this operating model for innovation. Jim Highsmith is one of the world's leading agile pioneers and a coauthor of the Agile Manifesto. He, Linda Luu, and David Robinson know from their vast in-the-trenches experience that sustainable digital transformation requires far more than adopting isolated agile practices or conventional portfolio management. This hard, indispensable work involves changing culture and mindset, and going beyond transforming the IT department. EDGE embraces an adaptive mindset in the face of market uncertainty, a visible, value-centered portfolio approach that encourages continual value linkages from vision to detailed initiatives, incremental funding that shifts as strategies evolve, collaborative decision-making, and better risk mitigation. This guide shows leaders how to use the breakthrough EDGE approach to go beyond incremental improvement in a world of exponential opportunities. Build an organization that adapts fast enough to thrive Clear away unnecessary governance processes, obsolete "command and control" leadership approaches, and slow budgeting/planning cycles Improve collaboration when major, fast-paced responses are necessary Continually optimize investment allocation and monitoring based on your vision and goals Register your product for convenient access to downloads, updates, and/or corrections as they become available. See inside book for details.

The COVID-19 pandemic caused global shock to the entire economic system. As a result of the government restrictions, both production and distribution channels were interrupted. In this situation, however, it was possible to observe that some companies were able to adapt to these new conditions. The demand for the possibility of translating physical business into virtual increased. The COVID-19 restrictions showed that many entrepreneurs do not have enough knowledge about the available online tools and possibilities. Given that the digital transformation of business today often consists only of incorporating existing tools into existing processes, transition to e-commerce could be made easily and quickly. Moving Businesses Online and Embracing E-Commerce: Impact and Opportunities Caused by COVID-19 analyzes the impact of COVID-19-related restrictions on business models of enterprises affected most by these restrictions and examines transformational changes induced by the accelerated adoption of internet technologies and transition to e-commerce-based business models. Covering topics such as customer relationship management (CRM), small and medium enterprises (SMEs), and customer loyalty, this book serves as an essential resource for business owners, CEOs, managers, IT consultants, web developers, students, professors, entrepreneurs, researchers, industry professionals, and academicians.

Management Information Systems provides comprehensive and integrative coverage of essential new technologies, information system applications, and their impact on business models and managerial decision-making in an exciting and interactive manner. The twelfth edition focuses on the major changes that have been made in information technology over the past two years, and includes new opening, closing, and Interactive Session cases.

Assuming no prior knowledge of IS or IT, this book explains new concepts and terms as simply as possible. The importance of information in developing a company business strategy and assisting decision making is explained in this study volume.

With advancing information technology, businesses must adapt to more efficient structures that utilize the latest in robotics and machine learning capabilities in order to create optimal human-robot cooperation. However, there are vital rising concerns regarding the possible consequences of deploying artificial intelligence, sophisticated robotic technologies, automated vehicles, self-managing supply modes, and blockchain economies on business performance and culture, including how to sustain a supportive business culture and to what extent a strategic fit between human-robot collaboration in a business ecosystem can be created. The Handbook of Research on Strategic Fit and Design in Business Ecosystems is a collection of innovative research that builds a futuristic view of evolving business ecosystems and a deeper understanding of business transformation processes in the new digital business era. Featuring research on topics such as cultural hybridization, Industry 4.0, and cybersecurity, this book is ideally designed for entrepreneurs, executives, managers, corporate strategists, economists, IT specialists, IT consultants, engineers, students, researchers, and academicians seeking to improve their understanding of future competitive business practices with the adoption of robotic and information technologies.

Using the same strategy for the needs of image processing and pattern recognition, scientists and researchers have turned to computational intelligence for better research throughputs and end results applied towards engineering, science, business and financial applications. Handbook of Research on Computational Intelligence for Engineering, Science, and Business discusses the computation intelligence approaches, initiatives and applications in the engineering, science and business fields. This reference aims to highlight computational intelligence as no longer limited to computing-related disciplines and can be applied to any effort which handles complex and meaningful information.

Management: An Introduction provides a comprehensive account of the themes and functions of management. Aimed at the first-time student of the subject, this is an accessible and academically rigorous text which brings the topic to life with a wide range of appealing and readily identifiable examples.

Winner of the TAA 2017 Textbook Excellence Award "Social Media Marketing deserves special kudos for its courage in tackling the new frontier of social media marketing. This textbook challenges its readers to grapple with the daunting task of understanding rapidly evolving social media and its users."—TAA Judges Panel Social Media Marketing was the first textbook to cover this vital subject. It shows how social media fits into and complements the marketer's toolbox. The book melds essential theory with practical application as it covers core skills such as strategic planning for social media applications, incorporating these platforms into the brand's marketing communications executions, and harnessing social media data to yield customer insights. The authors outline the "Four Zones" of social media that marketers can use to achieve their strategic objectives. These include: 1. Community (e.g. Instagram) 2. Publishing (e.g.

Tumblr) 3. Entertainment (e.g. Candy Crush Saga) 4. Commerce (e.g. Groupon) This Second Edition contains new examples, industry developments and academic research to help students remain current in their marketing studies, as well as a new and improved user-friendly layout to make the text easy to navigate. The textbook also provides a free companion website that offers valuable additional resources for both instructors and students. Visit: study.sagepub.com/smm. Readers of the book are also invited to join the authors and others online by using the hashtag: #smm

For undergraduate degrees and professional courses in Accounting or Business. Prepare for exams and learn essential accounting techniques with this bestselling and straightforward introduction to financial accounting 'A well-structured, easy-to-read introduction to the subject. Packed full of examples, it is a must have for students and professionals alike.' Dr Sarah Borthwick, Edinburgh Napier University Frank Wood's Business Accounting, 15th edition is the world's bestselling textbook on bookkeeping and accounting. It is an uncomplicated introduction to what financial accounting is and does, teaching accounting ideas and methods using a straightforward style that is easy to digest whether you are new to accounting or not. Used by generations of students and professionals across the globe, this book provides clear explanations of essential principles and concepts you need to have an understanding of in accounting, including the meaning of important terminology, fundamental bookkeeping and accounting techniques, the key financial statements, and the crucial importance of accounting to any business. Personalize learning with MyLab Accounting By combining trusted author content with digital tools and a flexible platform, MyLabTM personalises the learning experience and improves results for each student. Over 700 questions and problems are available in MyLab which test the ideas in this book, many of which can be used multiple times with a different calculation each time to complete. If you would like to purchase both the physical text and MyLab Accounting search for: 9781292365510 Frank Wood's Business Accounting 15th Edition with MyLab Accounting Package consists of: 9781292365435 Frank Wood's Business Accounting 15th Edition 9781292365480 Frank Wood's Business Accounting 15th Edition MyLab Accounting 9781292365473 Frank Wood's Business Accounting 15th Edition Pearson eText NOTE: Before purchasing, check with your instructor to confirm the correct ISBN. Several versions of the MyLabTM platform exist for each title, and registrations are not transferable. To register for and use MyLab Accounting, you may also need a Course ID, which your instructor will provide. Used books, rentals, and purchases made outside of Pearson: If purchasing or renting from companies other than Pearson, the access codes for the MyLab platform may not be included, may be incorrect, or may be previously redeemed. Check with the seller before completing your purchase. Pearson, the world's learning company.

As businesses aim to compete internationally, they must be apprised of new methods and technologies to improve their digital marketing strategy in order to remain ahead of their competition. Trends in entrepreneurship that drive consumer engagement and business initiatives, such as social media marketing, yields customer retention and positive feedback. Advanced Methodologies and Technologies in Digital Marketing and Entrepreneurship provides information on emerging trends in business innovation, entrepreneurship, and marketing strategies. While highlighting challenges such as successful social media interactions and consumer engagement, this book explores valuable information within various business environments and industries such as e-commerce, small and medium enterprises, hospitality and tourism management, and customer relationship management. This book is an ideal source for students, marketers, social media marketers, business managers, public relations professionals, promotional coordinators, economists, hospitality industry professionals, entrepreneurs, and researchers looking for relevant information on new methods in digital marketing and entrepreneurship.

This text offers a comprehensive introduction to the theory and practice of e-business and e-commerce management. The author, Dave Chaffey, brings his trademarks of authority, clarity of expression and teaching expertise to bear on a subject in which he actively lectures and consults. Popular for its cutting-edge and contemporary coverage, this text offers an international approach and a good balance between the technical and managerial topics of central importance to developing an understanding of this subject. Developed for students studying e-business or e-commerce at undergraduate or postgraduate level, and also used by many business managers, this is the essential text to keep pace with technology, strategy and implementation.

Revised edition of the authors' Business in action, [2017]

This text's user-friendly format, manageable length, and up-to-date real world examples enable students to experience business firsthand. 'Business in Action' takes students on an engaging exploration of the fundamentals, strategies, and dynamics that make the business world work.

Better Experiences Better Solutions Better Business Better Business 2ce provides Introduction to Business instructors and students with an improved digital user experience that supports new teaching models, including: hybrid courses; active learning; and learning outcome-focused instruction. MyBizLab delivers proven results in helping individual students succeed. It provides engaging experiences that personalize, stimulate, and measure learning for each student. For the Second Canadian edition, MyBizLab includes powerful new learning resources, including a new set of online lesson presentations to help students work through and master key business topics, a completely re-structured Study Plan for student self-study, and a wealth of engaging assessment and teaching aids to help students and instructors explore unique learning pathways.

Understanding the Business Environment introduces the nature and environment of organisations to the first-time student of business. Clearly and accessibly, the book examines the external and competitive environment of business, as well as the structure, culture, resources and functions inside organisations. This combination of both the internal and external environment of organisations is unusual, and marks this book out as particularly valuable for courses aiming to give students a rounded introduction to business. It is written for students on undergraduate and postgraduate degree programmes in business, or business-related disciplines. The following online resources support the text: For Students: self-assessment questions, glossary, revision "flashcards" For Instructors: teaching manual, powerpoint slides

Ian Marcousé's accessible and engaging textbooks brought together in one updated volume covering everything your students need to know for the Pearson Edexcel A level Business specification. - Breaks content down into short, clear chapters - covering all topics in the depth students need - Updated business examples throughout the text and in end of unit case studies bring the subject to life - A range of questions and activities provide students with the opportunity to apply what they know and practise questions - Builds students' confidence with key terms used in context and compiled in an accessible glossary - Supported by an Answer Guide to assist teaching and save time This Student Book has been endorsed for use with the Pearson

Edexcel A Level Business qualification.

Good economic decision making is fundamental to the success of business Economic decisions lie at the heart of business. Economics is all about the choices between alternatives and how to weigh up their costs and benefits. Studying this book will help you understand such choices and how to make them successfully when you take up a job or perhaps run your own business. Businesses need to make choices of what and how much to produce, what techniques to use, who to employ, what investment to make, where to locate, what markets to develop and how best to compete with rivals. Economics helps them make the right decisions. But making the right decisions depends on the economic environment in which businesses operate. For example, government policy affects business: whether through taxation, subsidies, training and education, regulation or trade policies. The economic environment is also affected by trade relations and the actions of international bodies such as the World Trade Organization (WTO) and the International Monetary Fund (IMF). Issues such as Brexit, trade deals and migration crucially affect businesses. The book shows you how. You will be studying all these issues and more in this book. It will give you the skills to advise businesses and other organisations on how best to achieve their objectives. The advice of economists is crucial to good decision making. But to give good advice requires understanding issues and assessing evidence. Studying economics helps to give you this understanding and makes you a better problem solver. The full text downloaded to your computer With eBooks you can: search for key concepts, words and phrases make highlights and notes as you study share your notes with friends eBooks are downloaded to your computer and accessible either offline through the Bookshelf (available as a free download), available online and also via the iPad and Android apps. Upon purchase, you will receive via email the code and instructions on how to access this product. Time limit The eBooks products do not have an expiry date. You will continue to access your digital ebook products whilst you have your Bookshelf installed.

Now in its seventh edition, 'Digital Marketing' provides comprehensive, practical guidance on how companies can get the most out of digital media and technology to meet their marketing goals.

Aimed at students, this work covers various aspects of e-business - focusing on sales and marketing, as well as detailing procurement, supply chains, and the legal and security considerations. It contains a range of features to help you learn effectively including margin definitions, international case studies, activities and web links.

Management Information Systems (MIS) has fast emerged as a multi-disciplinary area having strategic interfaces to achieve organizational objectives. This comprehensive book discusses the underlying principles of business and development organizations, identifies their core areas and prescribes approaches to develop MIS. Divided into five parts, Part I—Understanding Organizations for MIS deals with organizational issues and focuses on the rationale behind creating organizations, especially business and development organizations, to understand their distinguishing features. Part II—Systems Approach to Organizations covers conceptualization, identification, design and development of Information System (IS) for the organization in order to have better systems in place to support organizational goals. Part III—Understanding MIS discusses the relevance of MIS in organizations and the forms it can take to meet the strategic needs of the respective organizations. Part IV—Understanding Information Technologies describes possible approaches to plan, identify and deploy ICT in the acquiring organizations and provides insight into the barriers that creep in during identification and deployment of IS and ICT keeping in view the organizational objectives. Part V—Planning and Implementation of MIS concludes with a discussion on preparation of MIS plan and issues related to its implementation.The book is intended for the postgraduate students of management specializing in rural management and IT. Key Features • Describes life cycle approach and systems approach to organizations. • Contains a large number of case studies. • Provides real-life examples to put the concepts in the right perspective.

This title is a Pearson Global Edition. The Editorial team at Pearson has worked closely with educators around the world to include content which is especially relevant to students outside the United States. For courses in Business Statistics. A classic text for accuracy and statistical precision Statistics for Business and Economics enables students to conduct serious analysis of applied problems rather than running simple "canned" applications. This text is also at a mathematically higher level than most business statistics texts and provides students with the knowledge they need to beco.

For any organization to be successful, it must operate in such a manner that knowledge and information, human resources, and technology are continually taken into consideration and managed effectively. Business concepts are always present regardless of the field or industry – in education, government, healthcare, not-for-profit, engineering, hospitality/tourism, among others. Maintaining organizational awareness and a strategic frame of mind is critical to meeting goals, gaining competitive advantage, and ultimately ensuring sustainability. The Encyclopedia of Organizational Knowledge, Administration, and Technology is an inaugural five-volume publication that offers 193 completely new and previously unpublished articles authored by leading experts on the latest concepts, issues, challenges, innovations, and opportunities covering all aspects of modern organizations. Moreover, it is comprised of content that highlights major breakthroughs, discoveries, and authoritative research results as they pertain to all aspects of organizational growth and development including methodologies that can help companies thrive and analytical tools that assess an organization's internal health and performance. Insights are offered in key topics such as organizational structure, strategic leadership, information technology management, and business analytics, among others. The knowledge compiled in this publication is designed for entrepreneurs, managers, executives, investors, economic analysts, computer engineers, software programmers, human resource departments, and other industry professionals seeking to understand the latest tools to emerge from this field and who are looking to incorporate them in their practice. Additionally, academicians, researchers, and students in fields that include but are not limited to business, management science, organizational development, entrepreneurship, sociology, corporate psychology, computer science, and information technology will benefit from the research compiled within this publication.

Reach every student by pairing this text with MyLab Finance MyLab (TM) is the teaching and learning platform that empowers you to reach every student. By combining trusted author content with digital tools and a flexible platform, MyLab personalizes the learning experience and improves results for each student.

A Field Guide to Digital Transformation is the definitive reference and tutorial for all IT professionals and decision-makers who want to understand digital transformation and successfully achieve it in their own organizations. Best-selling IT author Thomas Erl and long-time practitioner Amin Naserour combine comprehensive coverage of digital transformation as a field of

practice, and detailed guidance for adopting digital transformation and executing projects from start to finish. Erl and Naserour present a complete tutorial on digital transformation concepts, tools, technologies and practices, organized into a proven industry framework for adoption. Next, they offer end-to-end coverage of the full project lifecycle, walking readers through planning, defining, designing, building, and governing digital transformation solutions. The authors highlight common risks, pitfalls, and adoption considerations, sharing practical insights into the organizational, cultural, technological, and operational impacts associated with digital transformation initiatives. Uniquely detailed and practical, this guide reflects the authors' deep experience driving value from digital transformation using technologies available right now.

In today's technology-driven economy, organizations are attempting to create a digital identity of their brand in order to remain prevalent among consumers. As today's consumers are spending an increased amount of time on digital platforms, maintaining a presence online is crucial for companies to remain successful and relevant. Due to this necessity, there have been significant advancements made in the field of digital marketing and branding. Innovations in Digital Branding and Content Marketing is a collection of innovative research on the methods and advancements in the field of advertising and marketing using digital technologies. While highlighting topics including gamification, typography, and consumer-generated media, this book is ideally designed for advertisers, marketers, brand managers, PR professionals, content specialists, researchers, practitioners, executives, students, and academicians seeking current research on advanced strategies and developments in digital marketing.

Knowledge management has always been about the process of creating, sharing, using, and applying knowledge within and between organizations. Before the advent of information systems, knowledge management processes were manual or offline. However, the emergence and eventual evolution of information systems created the possibility for the gradual but slow automation of knowledge management processes. These digital technologies enable data capture, data storage, data mining, data analytics, and data visualization. The value provided by such technologies is enhanced and distributed to organizations as well as customers using the digital technologies that enable interconnectivity. Today, the fine line between the technologies enabling the technology-driven external pressures and data-driven internal organizational pressures is blurred. Therefore, how technologies are combined to facilitate knowledge management processes is becoming less standardized. This results in the question of how the current advancement in digital technologies affects knowledge management processes both within and outside organizations. Digital Technology Advancements in Knowledge Management addresses how various new and emerging digital technologies can support knowledge management processes within organizations or outside organizations. Case studies and practical tips based on research on the emerging possibilities for knowledge management using these technologies is discussed within the chapters of this book. It both builds on the available literature in the field of knowledge management while providing for further research opportunities in this dynamic field. This book highlights topics such as human-robot interaction, big data analytics, software development, keyword extraction, and artificial intelligence and is ideal for technology developers, academics, researchers, managers, practitioners, stakeholders, and students who are interested in the adoption and implementation of new digital technologies for knowledge creation, sharing, aggregation, and storage.

Business Essentials' focus on practical skills, knowledge of the basics, and important developments in business makes for a brief book, but a rich experience. The recent events in domestic and global economies are presenting unprecedented challenges, excitement, and disappointments for business–and a need for a change in the Introduction to Business course and text. This text captures the widespread significance of these developments and presents their implications on businesses today. Note: This is the standalone book, if you want the book/access card order the ISBN below; 013303402X / 9780133034028 Business Essentials Plus NEW MyBizLab with Pearson eText -- Access Card Package Package consists of: 013266402X / 9780132664028 Business Essentials 013266514X / 9780132665148 2012 MyBizLab with Pearson eText -- Access Card -- for Business Essentials

Examines the impact IT has on politics, education, sociology, and technology. Focuses on the benefits of IT for developing countries, whose problems must be solved, and obstacles overcome in order to further IT advancement.

As effective organizational decision making is a major factor in a company's success, a comprehensive account of current available research on the core concepts of the decision support agenda is in high demand by academicians and professionals. Through 110 authoritative contributions by over 160 of the world's leading experts the Encyclopedia of Decision Making and Decision Support Technologies presents a critical mass of research on the most up-to-date research on human and computer support of managerial decision making, including discussion on support of operational, tactical, and strategic decisions, human vs. computer system support structure, individual and group decision making, and multi-criteria decision making.

Familiarize yourself with different effective strategies in Digital Marketing KEY FEATURES • Understand the basics terminologies in Digital Marketing • Understand the impact of Search Engine Optimization (SEO) on online business • Identify important elements of E-mail marketing and its applicability in the digital world • Get familiar with Mobile marketing and Web analytics tools • Understand different Traditional Marketing and Digital Marketing techniques DESCRIPTION The book starts with the basic concepts of Marketing, benefits & opportunity of Digital Marketing and its usage in various domains of business. You will learn how to work with SEO, E-mail Marketing and Digital Display Advertising. The book will then cover the key metrics of SMM & Mobile marketing and Web analytics. This book not only focusses on Digital Marketing but also covers many real-world examples based on the latest Marketing strategies or techniques in Digital Marketing. WHAT YOU WILL LEARN • Get familiar with B2B SEO and B2C SEO strategies in

Digital Marketing • Understand the importance of gathering offline and online data in Email marketing • Learn how to create and test landing pages • Generate traffic and behavior report of marketers and targeted users • Get familiar with the Web analytics tools and process. WHO THIS BOOK IS FOR This book is for anyone interested in Digital Marketing. Professionals who are working in the Digital Marketing domain can use this book as a reference. TABLE OF CONTENTS 1. Introduction to Digital Marketing 2. Search Engine Optimization (SEO): The core of Digital Marketing 3. E-mail Marketing and Digital Display Advertising 4. Social Media Marketing 5. Mobile Marketing and Web Analytics Currently, most organizations are dependent on IS/ICT in order to support their business strategies. IS/ICT can promote the implementation of strategies and enhancers of optimization of the various aspects of the business. In market enterprises and social organizations, digital economy and ICTs are important tools that can empower social entrepreneurship initiatives to develop, fund, and implement new and innovative solutions to social, cultural, and environmental problems. The Handbook of Research on Multidisciplinary Approaches to Entrepreneurship, Innovation, and ICTs is an essential reference source that discusses the digitalization techniques of the modern workforce as well as important tools empowering social entrepreneurship initiatives. Featuring research on topics such as agile business analysis, multicultural workforce, and human resource management, this book is ideally designed for business managers, entrepreneurs, IT consultants, researchers, industry professionals, human resource consultants, academicians, and students.

With the gradual resumption of economic activity, most businesses are facing a range of challenges associated with implementing measures to protect the health and safety of their employees. Some employers had to put certain business activities on hold and even start new ones in order to keep their organizations operating efficiently. The global COVID-19 pandemic plus digital transformation and the pressure of Industry 4.0 have challenged companies to manage their organizations in newfound ways. In the short term, they are facing enormous changes to their business plans; in the long term, they must adapt and continue to progress on their original goals. Reviving Businesses With New Organizational Change Management Strategies is a crucial reference book that analyzes the sensitivity of organizations to change management based on methodologies and tools to control impacts, to understand how employees will be impacted in their environment, and to learn how technology will help both the industry and professionals. This book also explores types of frameworks that are built for communication and business continuity, the importance of collaborative and interactive relationships for change management, and emotional factors and issues for change management. Covering topics including change management models, cybersecurity, Health 4.0, privacy and security, and information systems management, this text is essential for managers, executives, human resources managers, academicians, students, and researchers looking for successful business strategies that are leading to increased efficiency, performance, and growth.

These proceedings represent the work of researchers participating in the 17th European Conference on Research Methodology for Business and Management Studies (ECRM) which is being hosted this year by Università Roma TRE, Rome, Italy on 12-13 July 2018.

The book presents the current standards of digital multiplexing, called synchronous digital hierarchy, including analog multiplexing technologies. It is aimed at telecommunication professionals who want to develop an understanding of digital multiplexing and synchronous digital hierarchy, in particular, and the functioning of practical telecommunication systems, in general. The text includes all relevant fundamentals and provides a handy reference for problem solving or defining operations and maintenance strategies. The author covers digital conversion and TDM principles, line coding and digital modulation, signal impairments, and synchronization, as well as emerging systems.

Les besoins en anglais professionnels sont très importants en France, de plus en plus centrés sur les besoins opérationnels et les besoins métiers. Business Partner propose un apprentissage autonome et qui a du sens dans le contexte professionnel actuel, grâce à des 'learning outcomes' clairement identifiés et un éventail riche de matériel (vidéo, études de cas, audio, etc). Un fort accent sur le vocabulaire: c'est ce que souhaitent maitriser les étudiants et les professionnels pour être à l'aide en anglais: le vocabulaire et le langage fonctionnel. La vidéo sert de base à l'introduction de nouveau vocabulaire, qui est ensuite travaillé dans les leçons: champ lexical, collocations, construction de mots, faux amis etc. Le tout dans un objectif de communication et de travail collaboratif. La maitrise des compétences transversales et des soft skills: présenter, négocier, savoir se comporter dans un contexte de socialisation au travail, travailler en équipe, écoute active, utiliser sa capacité d'influence, etc. Le langage fonctionnel: 3 leçons dans chaque unité pour maitriser le langage tel qu'il est utilisé au travail). Ces leçons sont construites de manière à permettre le transfert du langage fonctionnel à toutes les situations professionnelles. La grammaire: chaque unité contient une leçon avec une orientation plus 'grammaire', avec un 2e point de grammaire optionnel dans les ressources en ligne. L'approche est inductive. Le support audio et vidéo de Business Partner permet de s'entrainer à la compréhension de nombreux accents anglophones et autres, reflétant les réalités du monde de l'entreprise

Remarkable change is the new reality of International Business. The accelerating cross-border flow of products, services, capital, ideas, technology and people are driving businesses--large and small--to internationalise. International Business 1st Australasian edition: the New Realities is a rigorous resource which motivates and prepares future managers to operate in multi-national settings, by delivering a teaching system that works. Based on the authors' collective teaching and working experience–as well as discussions with practitioners, students, and faculty staff—this is a complete teaching and learning system where cases, exercises and management skill builders are seamlessly integrated and matched to the topics in each chapter. Case studies from a wide variety of markets relevant to Australasian businesses, including ASEAN countries (e.g. Singapore, Malaysia, Indonesia) as well as China, India, Japan, South Korea, Pakistan, Europe and the Middle East, provide a real-world perspective to theories and examine the latest trends in international business. For undergraduate students majoring in international business or post-graduate courses in international business.

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